



Executive Coach

Paul Marinaccio

New York City, New York

Paul has more than 30 years of coaching and executive experience. His focus is on helping organizations succeed through improved management, talent development, business development, and communications strategies.

Paul specializes in executive coaching and training, leadership communications, cross cultural services, business transformation, and client pursuit services. His understanding of executive behavior was honed in senior roles at Deloitte in the United States and China, as a Managing Director of leadership and professional development, marketing and business development, and public relations/crisis management. Previously he was a commissioner-level leader of economic development for the City of New York and a business journalist for Newsday.

Paul's executive coaching industry experience includes work with senior executives in healthcare, manufacturing, financial and professional services, real estate, and communications. Paul has coached leaders and executives at numerous organizations, including Deloitte, Fordham University, Grief, Inc., Nautilus Indemnity LTD, National Grid, Nationwide Insurance, CIGNA, Allianz, Siemens Medical, Spellman High Voltage Electronics, Standard & Poor's, Studley and VillageCare Inc., as well as the Episcopal Diocese of New York, Long Island and New Jersey. Specifically, he has coached executives possessing the job titles of CEO, CFO, SVP, VP, Managing Partner, President, Dean, Managing Director and Executive Director.

Highlights

More than 30 years of experience in professional services, government, and journalism

CEO of Tribeca Leadership

Baruch College Executive Coach Training and Certification

Education & Certifications

- B.A. from Rutgers College
- Fellowship, Economics and Financial Reporting, University of Missouri
- Certified in formal assessment tools including; Hogan Assessment Systems, MBTI and Rosinski Cultural Orientations Framework Assessment

What clients say about Paul

"I have known Paul for several years. He is an experienced professional and knows what companies are looking for especially in these difficult times. He is a dedicated and passionate coach who works with his clients to obtain optimal results."